

**Projected Operating Costs
School Nutrition Programs**

2017-2018

Contract Begin Date	<u>7/1/2017</u>	School Food Authority	<u>CRAWFORD CENTRAL S D</u>
Contract End Date	<u>6/30/2018</u>	Food Service Management Company (FSMC)	<u>The Nutrition Group</u>
Days of Service	Breakfast 176	Lunch 177	<input type="checkbox"/> Breakfast in Classroom
	CACFP 0	Snack 0	<input type="checkbox"/> CEP
			<input type="checkbox"/> CACFP

Actual "In-School" Revenue

(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)

	<u>ADP</u>		<u>MEALS</u>		<u>RATES</u>	
BREAKFASTS:						
Elementary Paid	57.00	#	10,032	X	\$1.00	= \$10,032.00
Middle School Paid	3.00	#	528	X	\$1.00	= \$528.00
High School Paid	18.00	#	3,168	X	\$1.00	= \$3,168.00
Elementary Reduced	19.00	#	3,344	X	\$0.30	= \$1,003.20
Middle School Reduced	4.00	#	704	X	\$0.30	= \$211.20
High School Reduced	4.00	#	704	X	\$0.30	= \$211.20
Adult Paid	-	#	-	X	-	= -
A la Carte Sales	-	#	-	X	-	= -
Subtotal Breakfasts			18,480			\$15,153.60
LUNCHES:						
Elementary Paid	163.00	#	28,851	X	\$2.40	= \$69,242.40
Middle School Paid	28.00	#	4,956	X	\$2.50	= \$12,390.00
High School Paid	197.00	#	34,869	X	\$2.50	= \$87,172.50
Elementary Paid Tier	-	#	-	X	-	= -
Middle School Paid Tier	-	#	-	X	-	= -
High School Paid Tier	-	#	-	X	-	= -
Elementary Reduced	45.00	#	7,965	X	\$0.30	= \$2,389.50
Middle School Reduced	11.00	#	1,947	X	\$0.30	= \$584.10
High School Reduced	37.00	#	6,549	X	\$0.30	= \$1,964.70
Adult	98.55	#	17,443	X	\$1.00	= \$17,443.00
A la Carte Sales	921.00	#	163,017	X	\$1.00	= \$163,017.00
ALA Carte Sales Rev Increase	-	#	-	X	-	= -
Other Revenue - Vending Sales	-	#	-	X	-	= -
Subtotal Lunches			265,597			\$354,203.20
SNACKS/SUPPLEMENTS:						
Paid	-	#	-	X	-	= -
Reduced	-	#	-	X	-	= -
Adult	-	#	-	X	-	= -
A La Carte	-	#	-	X	-	= -
Subtotal Snacks/Supplements			-			-
OTHER:						
Special Milk	-	#	-	X	-	= -
Vending Commissions/Concession	-	#	-	X	-	= -
CACFP Billed through Spec. Funct.	-					= -
Special Functions / Catering	-	#	-	X	-	= -
Subtotal Other			-			-
Total "IN-SCHOOL" Revenue		#	284,077			\$369,356.80

School Nutrition Programs

To Be Completed By SFA

2017-2018

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Federal Reimbursement

(Include SSO Reimbursements, if applicable)

		MEALS		RATES	
BREAKFASTS:					
Paid	78.00	#	13,728	X	\$0.29 = \$3,981.12
Free	-	#	-	X	- = -
Free, Severe Need	618.00	#	108,768	X	\$2.04 = \$221,886.72
Reduced	-	#	-	X	- = -
Reduced, Severe Need	27.00	#	4,752	X	\$1.74 = \$8,268.48
Subtotal Breakfasts		#	127,248		\$234,136.32
HIGH RATE LUNCHES:					
Paid	388.00	#	68,676	X	\$0.32 = \$21,976.32
Free	1,193.00	#	211,161	X	\$3.18 = \$671,491.98
Reduced	93.00	#	16,461	X	\$2.78 = \$45,761.58
Subtotal High Rate Lunches		#	296,298		\$739,229.88
LOW RATE LUNCHES:					
Paid	-	#	-	X	- = -
Free	-	#	-	X	- = -
Reduced	-	#	-	X	- = -
Subtotal Low Rate Lunches		#	-		-
SNACKS/SUPPLEMENTS:					
Paid	-	#	-	X	- = -
Free	-	#	-	X	- = -
Reduced	-	#	-	X	- = -
Subtotal Snacks/Supplements		#	-		-
SPECIAL MILK					
Paid	-	#	-	X	- = -
Free*	-	#	-	X	- = -
Subtotal Special Milk		#	-		-
Performance Based Reimbursement (if certified)					
	1,674.00	#	296,298	X	\$0.06 = \$17,777.88
Subtotal Performance Based Reimbursement		#	296,298		\$17,777.88
Total Federal Reimbursement		#	423,546		\$991,144.08

*Complete with SFA's prior year federal reimbursement amount for free supplements.

School Nutrition Programs

To Be Completed By SFA

2017-2018

Contract Begin Date 7/1/2017 School Food Authority CRAWFORD CENTRAL S D
 Contract End Date 6/30/2018 Food Service Management Company (FSMC) The Nutrition Group

State Reimbursements
 (Include SSO Reimbursements, if applicable)

			<u>MEALS</u>		<u>RATES</u>	
BREAKFASTS:						
Paid	78.00	#	13,728	X	\$0.10 =	\$1,372.80
Free	-	#	-	X	- =	-
Free, Severe Need	618.00	#	108,768	X	\$0.10 =	\$10,876.80
Reduced	-	#	-	X	- =	-
Reduced Severe Need	27.00	#	4,752	X	\$0.10 =	\$475.20
Subtotal Breakfasts		#	127,248			\$12,724.80
LUNCHES:						
Paid	388.00	#	68,676	X	\$0.10 =	\$6,867.60
Free	1,193.00	#	211,161	X	\$0.10 =	\$21,116.10
Reduced	93.00	#	16,461	X	\$0.10 =	\$1,646.10
Breakfast Incentive .02	1,028.00	#	181,956	X	\$0.02 =	\$3,639.12
Breakfast Incentive .04	646.00	#	114,342	X	\$0.04 =	\$4,573.68
Subtotal Lunches		#	296,298			\$37,842.60

Total State Reimbursement **\$50,567.40**

SUMMARY:

Total "IN-SCHOOL" Revenue		\$369,356.80
Total All Reimbursements		\$1,041,711.48
Other Income:		
-1/2 PSERS & 1/2 Retirement		-
Reimbursement	1.50%	\$14,211.13
Interest Income		-
To Equal Bid Revenue		-
Catering		-
PDE 3086 Agreements (Sponsor to Sponsor)		-

Total Revenue **\$1,425,279.41**

School Nutrition Programs

(This page to be completed by FSMC and SFA)

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	<u>TOTAL COST</u>	<u>COST/MEAL</u> (if applicable)
EXPENSES:		
Food Cost-Including Commodities	\$614,938.51	
Commodity Delivery Charge	\$9,000.00	
Labor Cost	\$13,650.00	
Fringe Benefits	\$4,991.05	
On-Sites Manager Salary and Benefits	\$108,486.35	
Other Direct Costs	\$34,029.18	
Trash Removal and Pest Only	-	
Paper and Cleaning Only	\$45,058.85	
Special Functions:		
Food, Labor, and Supplies	-	
PDE 3086 Sponsor to Sponsor Food & Supplies	-	
FSMC Administrative Costs	\$38,071.01	\$0.0803
FSMC Management Fee	\$30,964.02	\$0.0653
Other: (please specify)		
FSMC Other Costs Section Q	-	
SFA Hourly Labor (Wages)	\$572,838.61	
SFA Benefits/Related Costs	\$162,577.76	
District Costs Responsibility (see attached)	\$18,000.00	
Less Rebates, Discounts and Applicable Credits	<u>(\$30,200.30)</u>	
Subtotal Expenses/Total Cost Per Meal	\$1,622,405.04	
Less Commodity Usage @	\$0.2300	
Per Reimbursable Lunches:	296,298	
	<u>(\$68,148.54)</u>	
Total Expenses	\$1,554,256.50	

SUMMARY:

Total Revenue		\$1,425,279.41
Total Expenses		\$1,554,256.50
Guarantee to SFA	(\$128,000.00)	

School Nutrition Program-Profit or (Loss) (\$128,977.09)