

**Projected Operating Costs  
School Nutrition Programs**

Contract Begin Date  
Contract End Date  
Days of Service

	<u>7/1/2016</u>		
	<u>6/30/2017</u>	Food Service Management Company (FSMC)	The Nutrition Group
Breakfast	176	Lunch	177
CACFP	0	Snack	0

2016-2017  
School Food Authority CRAWFORD CENTRAL S D

- Breakfast in Classroom
- CEP
- CACFP

**Actual "In-School" Revenue**

(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)

	<u>ADP</u>		<u>MEALS</u>		<u>RATES</u>	
<b>BREAKFASTS:</b>						
Elementary Paid	58	#	10,208	X	\$1.00 =	\$10,208.00
Middle School Paid	3	#	528	X	\$1.00 =	\$528.00
High School Paid	17	#	2,992	X	\$1.00 =	\$2,992.00
Elementary Reduced	14	#	2,464	X	\$0.30 =	\$739.20
Middle School Reduced	3	#	528	X	\$0.30 =	\$158.40
High School Reduced	5	#	880	X	\$0.30 =	\$264.00
Adult Paid	-	#	-	X	- =	-
A la Carte Sales	-	#	-	X	- =	-
<b>Subtotal Breakfasts</b>			<b>17,600</b>			<b>\$14,889.60</b>
<b>LUNCHES:</b>						
Elementary Paid	172	#	30,444	X	\$2.40 =	\$73,065.60
Middle School Paid	41	#	7,257	X	\$2.50 =	\$18,142.50
High School Paid	202	#	35,754	X	\$2.50 =	\$89,385.00
Elementary Paid Tier	-	#	-	X	- =	-
Middle School Paid Tier	-	#	-	X	- =	-
High School Paid Tier	-	#	-	X	- =	-
Elementary Reduced	40	#	7,080	X	\$0.40 =	\$2,832.00
Middle School Reduced	12	#	2,124	X	\$0.40 =	\$849.60
High School Reduced	30	#	5,310	X	\$0.40 =	\$2,124.00
Adult	109	#	19,293	X	\$1.00 =	\$19,293.00
A la Carte Sales	996	#	176,292	X	\$1.00 =	\$176,292.00
ALA Carte Sales Rev Increase	-	#	-	X	- =	-
Head Start Sales	-	#	-	X	- =	-
Other Sponsors -	-	#	-	X	- =	-
Other Revenue 1	-	#	-	X	- =	-
Other Revenue - Vending Sales	-	#	-	X	- =	-
Vending Commissions	-	#	-	X	- =	-
<b>Subtotal Lunches</b>			<b>283,554</b>			<b>\$381,983.70</b>
<b>SNACKS/SUPPLEMENTS:</b>						
Paid	-	#	-	X	- =	-
Reduced	-	#	-	X	- =	-
Adult	-	#	-	X	- =	-
A La Carte	-	#	-	X	- =	-
<b>Subtotal Snacks/Supplements</b>			<b>-</b>			<b>-</b>
<b>OTHER:</b>						
Special Milk	-	#	-	X	- =	-
Vending Machine Sales/Concession	-	#	-	X	- =	-
CACFP Billed through Special Functions	-	#	-	X	- =	-
Special Functions	-	#	-	X	- =	-
<b>Subtotal Other</b>			<b>-</b>			<b>-</b>
<b>Total "IN-SCHOOL" Revenue</b>		<b>#</b>	<b>301,154</b>			<b>\$396,873.30</b>

**School Nutrition Programs**

To Be Completed By SFA

Contract Begin Date	<u>7/1/2016</u>	2016-2017
Contract End Date	<u>6/30/2017</u>	School Food Authority <u>CRAWFORD CENTRAL S D</u> Food Service Management Company (FSMC) <u>The Nutrition Group</u>

**Federal Reimbursement**  
(Include SSO Reimbursements, if applicable)

		<b>MEALS</b>		<b>RATES</b>	
<b>BREAKFASTS:</b>					
Paid	78	#	13,728	X	\$0.29 = \$3,981.12
Free	-	#	-	X	- = -
Free, Severe Need	643	#	113,168	X	\$1.99 = \$225,204.32
Reduced	-	#	-	X	- = -
Reduced, Severe Need	22	#	3,872	X	\$1.69 = \$6,543.68
<b>Subtotal Breakfasts</b>		#	<u>130,768</u>		<u>\$235,729.12</u>
<b>HIGH RATE LUNCHES:</b>					
Paid	415	#	73,455	X	\$0.31 = \$22,771.05
Free	1,223	#	216,471	X	\$3.09 = \$668,895.39
Reduced	82	#	14,514	X	\$2.69 = \$39,042.66
<b>Subtotal High Rate Lunches</b>		#	<u>304,440</u>		<u>\$730,709.10</u>
<b>LOW RATE LUNCHES:</b>					
Paid	-	#	-	X	- = -
Free	-	#	-	X	- = -
Reduced	-	#	-	X	- = -
<b>Subtotal Low Rate Lunches</b>		#	<u>-</u>		<u>-</u>
<b>SNACKS/SUPPLEMENTS:</b>					
Paid	-	#	-	X	- = -
Free	-	#	-	X	- = -
Reduced	-	#	-	X	- = -
<b>Subtotal Snacks/Supplements</b>		#	<u>-</u>		<u>-</u>
<b>SPECIAL MILK</b>					
Paid	-	#	-	X	- = -
Free*	-	#	-	X	- = -
<b>Subtotal Special Milk</b>		#	<u>-</u>		<u>-</u>
<b>Performance Based Reimbursement (if certified)</b>					
	1,720	#	304,440	X	\$0.06 = \$18,266.40
<b>Subtotal Performance Based Reimbursement</b>			<u>304,440</u>		<u>\$18,266.40</u>
<b>Total Federal Reimbursement</b>		#	<u>435,208</u>		<u>\$984,704.62</u>

\*Complete with SFA's prior year federal reimbursement amount for free supplements.

**School Nutrition Programs**

To Be Completed By SFA

Contract Begin Date	<u>7/1/2016</u>	2016-2017
Contract End Date	<u>6/30/2017</u>	School Food Authority <u>CRAWFORD CENTRAL S D</u>
		Food Service Management Company (FSMC) <u>The Nutrition Group</u>

State Reimbursements  
(Include SSO Reimbursements, if applicable)

			<u>MEALS</u>			<u>RATES</u>	
<b>BREAKFASTS:</b>							
Paid	78	#	13,728	X		\$0.10 =	\$1,372.80
Free	-	#	-	X		- =	-
Free, Severe Need	643	#	113,168	X		\$0.10 =	\$11,316.80
Reduced	-	#	-	X		- =	-
Reduced Severe Need	22	#	<u>3,872</u>	X		\$0.10 =	<u>\$387.20</u>
<b>Subtotal Breakfasts</b>		<b>#</b>	<b>130,768</b>				<b>\$13,076.80</b>
<b>LUNCHES:</b>							
Paid	415	#	73,455	X		\$0.10 =	\$7,345.50
Free	1,223	#	216,471	X		\$0.10 =	\$21,647.10
Reduced	82	#	14,514	X		\$0.10 =	\$1,451.40
Breakfast Incentive .02	1,084	#	191,868	X		\$0.02 =	\$3,837.36
Breakfast Incentive .04	636	#	<u>112,572</u>	X		\$0.04 =	<u>\$4,502.88</u>
<b>Subtotal Lunches</b>		<b>#</b>	<b>608,880</b>				<b>\$38,784.24</b>

<b>Total State Reimbursement</b>	<b>\$51,861.04</b>
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**SUMMARY:**

Total "IN-SCHOOL" Revenue	\$396,873.30
Total All Reimbursements	\$1,036,565.66
Other Income:	
-1/2 PSERS & 1/2 Retirement	-
Reimbursement	1.50%
Interest Income	\$14,095.29

<b>Total Revenue</b>	<b>\$1,447,534.25</b>
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**School Nutrition Programs**

(This page to be completed by FSMC and SFA)

Contract Begin Date	<u>7/1/2016</u>	School Food Authority	<u>CRAWFORD CENTRAL S D</u>
Contract End Date	<u>6/30/2017</u>	Food Service Management Company (FSMC)	<u>The Nutrition Group</u>

**All expenses contracted for and charged to the Food Service Account**

	<b><u>TOTAL COST</u></b>	<b><u>COST/MEAL</u></b> (if applicable)
<b>EXPENSES:</b>		
Food Cost-Including Commodities	\$644,266.74	
Commodity Delivery Charge	\$8,000.00	
Labor Cost	\$11,000.00	
Fringe Benefits	\$2,731.46	
On-Sites Manager Salary and Benefits	\$97,488.32	
Other Direct Costs	\$34,983.06	
Trash Removal and Pest Only	-	
Paper and Cleaning Only	\$45,732.49	
Special Functions:		
Food, Labor, and Supplies	-	
FSMC Administrative Costs	\$37,287.96	\$0.0759
FSMC Management Fee	\$30,327.15	\$0.0617
Other: (please specify)		
FSMC Other Costs Section Q	-	
SFA Hourly Labor (Wages)	\$515,063.59	
SFA Benefits/Related Costs	\$140,957.35	
District Costs Responsibility (see attached)	\$18,000.00	
Less Rebates, Discounts and Applicable Credits	<u>(\$31,539.65)</u>	
<b>Subtotal Expenses/Total Cost Per Meal</b>	<b>\$1,554,298.47</b>	
Less Commodity Usage @	\$0.2375	
Per Reimbursable Lunches:	304,440	
	<u>(\$72,304.50)</u>	
<b>Total Expenses</b>	<b>\$1,481,993.97</b>	

**SUMMARY:**

Total Revenue	\$1,447,534.25
Total Expenses	\$1,481,993.97

**Guarantee to SFA**

<b>School Nutrition Program-Profit or (Loss)</b>	<b>(\$34,459.72)</b>
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