

**Projected Operating Costs
School Nutrition Programs**

2018-2019

Contract Begin Date	<u>7/1/2018</u>	School Food Authority	<u>CRAWFORD CENTRAL S D</u>
Contract End Date	<u>6/30/2019</u>	Food Service Management Company (FSMC)	<u>The Nutrition Group</u>
Days of Service	Breakfast 178	Lunch 178	
	CACFP 0	Snack 0	

- Breakfast in Classroom
- CEP
- CACFP

Actual "In-School" Revenue

(Include Seamless Summer Option (SSO) Actual Revenue, if applicable)

	<u>ADP</u>		<u>MEALS</u>		<u>RATES</u>	
BREAKFASTS:						
Elementary Paid	26.00	#	4,628	X	\$1.00 =	\$4,628.00
Elementary Tiered Paid	14.00	#	2,492	X	- =	-
Elementary Reduced	13.00	#	2,314	X	\$0.30 =	\$694.20
Middle Paid	6.00	#	1,068	X	\$1.00 =	\$1,068.00
Middle Tiered Paid	-	#	-	X	- =	-
Middle School Reduced	3.00	#	534	X	\$0.30 =	\$160.20
Secondary Paid	13.00	#	2,314	X	\$1.00 =	\$2,314.00
Secondary Tiered Paid	-	#	-	X	- =	-
Secondary Reduced	8.00	#	1,424	X	\$0.30 =	\$427.20
Adult Paid	-	#	-	X	- =	-
A la Carte Sales	-	#	-	X	- =	-
Subtotal Breakfasts			14,774			\$9,291.60
LUNCHES:						
Elementary Paid	95.00	#	16,910	X	\$2.40 =	\$40,584.00
Elementary Paid Tier	23.00	#	4,094	X	- =	-
Elementary Reduced	27.00	#	4,806	X	\$0.40 =	\$1,922.40
Middle School Paid	28.00	#	4,984	X	\$2.50 =	\$12,460.00
Middle School Paid Tier	-	#	-	X	- =	-
Middle School Reduced	10.00	#	1,780	X	\$0.40 =	\$712.00
Secondary Paid	181.00	#	32,218	X	\$2.50 =	\$80,545.00
Secondary Paid Tier	-	#	-	X	- =	-
Secondary Reduced	39.00	#	6,942	X	\$0.40 =	\$2,776.80
Adult	93.00	#	16,554	X	\$1.00 =	\$16,554.00
A la Carte Sales	875.00	#	155,750	X	\$1.00 =	\$155,750.00
ALA Carte Sales Rev Increase	-	#	-	X	- =	-
Other Revenue - Vending Sales	-	#	-	X	- =	-
Subtotal Lunches			244,038			\$311,304.20
SNACKS/SUPPLEMENTS:						
Paid	-	#	-	X	- =	-
Reduced	-	#	-	X	- =	-
Adult	-	#	-	X	- =	-
A La Carte	-	#	-	X	- =	-
Subtotal Snacks/Supplements			-			-
OTHER:						
Special Milk	-	#	-	X	- =	-
Vending Commissions/Concession	-	#	-	X	- =	-
CACFP Billed through Spec. Funct.	-	#	-	X	- =	-
Special Functions / Catering	-	#	-	X	- =	-
Subtotal Other			-			-
Total "IN-SCHOOL" Revenue		#	258,812			\$320,595.80

School Nutrition Programs

To Be Completed By SFA

2018-2019

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Federal Reimbursement

(Include SSO Reimbursements, if applicable)

			MEALS		RATES		
BREAKFASTS:							
Paid	59.00	#	10,502	X	\$0.30	=	\$3,150.60
Free	-	#	-	X	-	=	-
Free, Severe Need	746.00	#	132,788	X	\$2.09	=	\$277,526.92
Reduced	-	#	-	X	-	=	-
Reduced, Severe Need	24.00	#	4,272	X	\$1.79	=	\$7,646.88
Subtotal Breakfasts		#	147,562				\$288,324.40
HIGH RATE LUNCHES:							
Paid	323.00	#	57,494	X	\$0.33	=	\$18,973.02
Free	1,357.00	#	241,546	X	\$3.25	=	\$785,024.50
Reduced	76.00	#	13,528	X	\$2.85	=	\$38,554.80
Subtotal High Rate Lunches		#	312,568				\$842,552.32
LOW RATE LUNCHES:							
Paid	4.00	#	712	X	\$0.31	=	\$220.72
Free	-	#	-	X	-	=	-
Reduced	-	#	-	X	-	=	-
Subtotal Low Rate Lunches		#	712				\$220.72
SNACKS/SUPPLEMENTS:							
Paid	-	#	-	X	-	=	-
Free	-	#	-	X	-	=	-
Reduced	-	#	-	X	-	=	-
Subtotal Snacks/Supplements		#	-				-
SPECIAL MILK							
Paid	-	#	-	X	-	=	-
Free*	-	#	-	X	-	=	-
Subtotal Special Milk		#	-				-
Performance Based Reimbursement (if certified)							
	1,760.00	#	313,280	X	\$0.06	=	\$18,796.80
Subtotal Performance Based Reimbursement			313,280				\$18,796.80
Total Federal Reimbursement		#	ERROR				\$1,149,894.24

*Complete with SFA's prior year federal reimbursement amount for free supplements.

School Nutrition Programs

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2018-2019

Contract Begin Date 7/1/2018 School Food Authority CRAWFORD CENTRAL S D
 Contract End Date 6/30/2019 Food Service Management Company (FSMC) The Nutrition Group

State Reimbursements
 (Include SSO Reimbursements, if applicable)

			<u>MEALS</u>		<u>RATES</u>	
BREAKFASTS:						
Paid	59.00	#	10,502	X	\$0.10 =	\$1,050.20
Free	-	#	-	X	- =	-
Free, Severe Need	746.00	#	132,788	X	\$0.10 =	\$13,278.80
Reduced	-	#	-	X	- =	-
Reduced Severe Need	24.00	#	4,272	X	\$0.10 =	\$427.20
Subtotal Breakfasts		#	147,562			\$14,756.20
LUNCHES:						
Paid	327.00	#	58,206	X	\$0.10 =	\$5,820.60
Free	1,357.00	#	241,546	X	\$0.10 =	\$24,154.60
Reduced	76.00	#	13,528	X	\$0.10 =	\$1,352.80
Breakfast Incentive .02	908.00	#	161,624	X	\$0.02 =	\$3,232.48
Breakfast Incentive .04	852.00	#	151,656	X	\$0.04 =	\$6,066.24
Subtotal Lunches		#	313,280			\$40,626.72

Total State Reimbursement **\$55,382.92**

Federal / State Notes:

West, MASH, MAMS, CJSHS all under 20%

SUMMARY:

Total "IN-SCHOOL" Revenue		\$320,595.80
Total All Reimbursements		\$1,205,277.16
Other Income:		
-1/2 PSERS & 1/2 Retirement Reimbursement	1.50%	\$16,631.30
Interest Income		-
To Equal Bid Revenue		-
Catering		-
PDE 3086 Agreements (Sponsor to Sponsor)		\$52,414.00

Total Revenue **\$1,594,918.26**

School Nutrition Programs

(This page to be completed by FSMC and SFA)

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	<u>TOTAL COST</u>	<u>COST/MEAL</u> (if applicable)
EXPENSES:		
Food Cost-Including Commodities	\$653,913.19	
Commodity Delivery Charge	\$9,200.00	
Labor Cost	\$14,122.50	
Fringe Benefits	\$5,055.81	
On-Sites Manager Salary and Benefits	\$116,538.37	
Other Direct Costs	\$39,002.49	
Trash Removal and Pest Only	-	
Paper and Cleaning Only	\$41,281.12	
Special Functions:		
Food, Labor, and Supplies	-	
PDE 3086 Sponsor to Sponsor Food & Supplies	\$32,256.00	
FSMC Administrative Costs	\$38,870.50	\$0.0765
FSMC Management Fee	\$31,614.26	\$0.0622
Other: (please specify)		
FSMC Other Costs Section Q	-	
SFA Hourly Labor (Wages)	\$556,379.13	
SFA Benefits/Related Costs	\$171,518.42	
District Costs Responsibility (see attached)	\$18,000.00	
Less Rebates, Discounts and Applicable Credits	<u>(\$31,657.30)</u>	
Subtotal Expenses/Total Cost Per Meal	\$1,696,094.49	
Less Commodity Usage @	\$0.2300	
Per Reimbursable Lunches:	313,280	
	<u>(\$72,054.40)</u>	
Total Expenses	\$1,624,040.09	

SUMMARY:

Total Revenue		\$1,594,918.26
Total Expenses		\$1,624,040.09
Guarantee to SFA	(\$29,000.00)	

School Nutrition Program-Profit or (Loss) (\$29,121.83)

Expense / Summary Notes: